

Recommended Reading based on a Linked-In request from fundraising and leadership professionals.

Good to Great / Social Sector	Jim Collins
Governance as Leadership	Chait/Ryan/Taylor
Forces for Good	Crutchfield & Grant
Boards That Make a Difference	John Carver
The Pollyanna Principles	Hildy Gottlieb
First Break All the Rules	Buckingham & Coffman
Managing the Nonprofit Sector	Peter Drucker
Made to Stick	Chip & Dan Heath
The Networked Nonprofit	Kanter & Fine
Nonprofit Marketing Guide	Kivi LeRoux Miller
Five Dysfunctions of a Team	Patrick Lencioni
The Answer to How is Yes	Peter Block
Community: The Structure of Belonging	Peter Block
Reframing Organizations	L. Bolman & T. Deal
Execution	Larry Bossidy
The Truth About What Nonprofit Boards Want	June Bradham
Strategic Planning for Nonprofit & Public Organizations	John Bryson
Now, Discover Your Strengths	Buckingham & Clifton
The Five Most Important Questions	Peter Drucker
Seven Habits of Highly Effective People	Steven Covey
Begging for Change	Robert Eggers
Tipping Point	Malcolm Gladwell
Switch: How to Change Things When Change is Hard	Chip & Dan Heath
Leadership on the Line	R.Heifetz & M.Linksy
Non-Profit Merger Handbook 1 & 2	LaPiana Associates
The Nonprofit Strategy Revolution	David LaPiana
The Opposable Mind	Roger Martin
Uncharitable	Dan Pallotta
Asking: 59 Minute Guide to Everything	Jerold Panas
Fundamental Habits of Supremely Successful Boards	Jerold Panas
The Seven Faces of Philanthropy	Russ Alan Prince
Securing Your Organization's Future	Michael Seltzer
The Millionaire Next Door	Stanley & Danko
It's Your Ship	Michael Abrashoff
Keep Your Donors	Ahern & Joyaux
Nonprofit Governance and Management American	Society of Corporate Secretaries

Successful Managers Handbook	Ali, Boulden, Brake, Heller
Just About Managing	Sandy Adirondack
Keep Your Donors	Ahern & Joyaux
Nonprofit Governance and Management American	Society of Corporate Secretaries
Successful Managers Handbook	Ali, Boulden, Brake, Heller
Illusions Richard Bach	
The Circle Way, A Leader in Every Chair	Baldwin, Linnea, Wheatley
Publicity for Nonprofits	Sandra Beckwith
Financial Leadership for Nonprofit Executives	Bell & Schaffer
Becoming a Leader	Warren Bennis
Leaders-Strategies for Taking Charge	Bennis & Nanus
The Servant Leader	Ken Blanchard
Stewardship	Peter Block
Nonprofit Governance	BoardSource
Confronting Reality	Larry Bossidy
Money Well Spent	Brest & Harvey
Managing Transitions	William Bridges
Mission Based Stewardship	Peter Brinckerhoff
The Art of Giving	Bronfman & Solomon
Who Cares?	Arthur Brooks
The One Thing You Need to Know	Marcus Buckingham
Achievers Are Dreamers	Kim Bum
Relationship Fundraising	Ken Burnett
Clear Leadership: Sustaining Real Collaboration and Partnership at Work	Gervase Bushe
The CEO and the Monk	Robert Catell
Boards That Deliver	Ram Charan
Primal Leadership Coleman,	Boyatzis, McKee
Level Five Leadership	Jim Collins
Built to Last	Collins & Porras
The Best of Board Café	CompassPoint
The 8th Habit	Steven Covey
Nonprofit Career Guide	Shelly Cryer
Called to Serve	Max Depree
Leadership is an Art	Max Depree
Leaders Who Make a Difference	Nanus Dobbs
The Board Savvy CEO	Douglas Eadie
Small Change	Michael Edwards
Never Eat Alone	Keith Ferrazzi
The Book of the Board	David Fischel

ReWork	Fried & Hansson
Trying is Not Good Enough	Mark Friedman
What's Worth Fighting For Out There?	Michael Fullan
The Greater Good	Claire Gaudiani
The Checklist Manifesto	Atul Gawande
Destination Leadership	Bill Geist
Leadership	Rudolph Giuliani
Blink Malcolm	Gladwell
Linchpin	Seth Godin
Tribes	Seth Godin
What Got You Here Won't Get You There	Marshall Goldsmith
The Ultimate Board Member Book	Kay Sprinkel Grace
High Impact Philanthropy	Kay Sprinkel Grace
Fundraising: Evaluating and Managing the Fund Development Process	James Greenfield
Same Kind of Different as Me	Hall/Moore/Vincent
People to People Fundraising	Hart, Greenfield, and Haji
Nonprofit Internet Strategies	Hart, Greenfield, and Johnson
Leadership With Easy Answers	Ronald Heifetz
The Leader of the Future	Hesselbein & Goldsmith
Branding for Nonprofits	DK Holland
The 21 Ways to Raise Less Money	Mary Hutchinson
Leaders Make the Future	Bob Johansen
The Art of the Turnaround	Michael Kaiser
The Art of the Start	Guy Kawasaki
How We Talk Can Change The Way We Work	Kegan & Lahey
How to Raise \$1 Million or More	Andrea Kihlstedt
Fund Raising for Social Change	Kim Klein
A Sense of Urgency	John Kotter
Leading Change	John Kotter
The Leadership Challenge	Kouzes & Posner
Death by Meeting	Patrick Lencioni
Yours for the Asking	Reynold Levy
Zilch	Nancy Lublin
The Mouse Driver Chronicles	Lusk & Harrison
The Book on Leadership	John MacArthur
Dilemmas, Practical Case Studies for Company Directors	Julie Garland McLellan
The New Breed:21st Century Volunteer	Jonathan McKee
The 11 Questions Every Donor Asks	Harvey McKinnon
Careless Society	John McKnight

Greatest Salesman in the World	Og Mandino
101 Boardroom Problems & How to Solve Them	Eli Mina
Managing	Henry Mintzberg
Building Strong Nonprofits	Olberding & Williams
The Courage to Teach	Parker Palmer
Crucial Conversations	Kerry Patterson
Complete Idiot's Guide to Team Building	Arthur Pell
Wired for Good	Joni Podolsky
Bowling Alone	Robert Putnam
The Age of the Unthinkable	Joshua Cooper Ramo
Big Gifts for Small Groups	Andy Robinson
Managing Technology to Meet Your Mission	Ross, Vercias, Levine
Achieving Excellence in Fundraising	Hank Russo
The Charismatic Organization: 8 Ways to Grow a Nonprofit	Sagawa, Jospin, Tisch
The Nonprofit Secret	Jonathan Schick
Strategic Planning for Nonprofits	Rob Sheehan
Here Comes Everybody	Clay Shirky
Seven Pillars of Servant Leadership	Sipe & Frick
The Great Game of Business	Stack & Burlingham
Pocket Guide for Marketing Representatives	Gary J. Stern
Fearless Fundraising for Boards	Dave Sternberg
Engaged Leadership	Clint Swindall
Jump!	Robert Tipton
The Discipline of Market Leaders	Treacy & Wiersema
The Soul of Money	Lynne Twist
Funding Your Vision	Gerald Twombly
High Altitude Leadership	Warner & Schmincke
Capital Campaigns from the Ground Up	Stanley Weinstein
Complete Guide to Fundraising Management	Stanley Weinstein
Presenting to Win	Jerry Weissman
Getting to Maybe	Westley, Zimmerman, Patton
The Art of Trusteeship	Widmer & Houchin
Coaching Skills for Nonprofit Managers & Leaders	Wilson & Gislason
Managing a Nonprofit Organization in the 21st Century	Thomas Wolf
Financing Nonprofits	Dennis R. Young
Three Laws of Performance	Zaffron & Logan